



Economic Development Retail Sales Tax Board
6801 Delmar Boulevard · University City, Missouri 63130 · 314-505-8533

**APPLICATION FOR ECONOMIC DEVELOPMENT RETAIL SALES TAX
FUNDS-FALL ROUND
FISCAL YEAR 2020 (JULY 1, 2019 – JUNE 30, 2020)**

Directions. Please complete all sections of the application. If a question does not apply to a project, please indicate “n/a” for not applicable. Please refer to “Economic Development Retail Sales Tax Board Funding Priority Guidelines” for guidance. Applications should be submitted by **September 6, 2019** to Libbey Tucker, Director of Economic Development, City of University City, 6801 Delmar Boulevard, University City, MO 63130 or . For questions call 314-505-8533. Applications submitted after the deadline will not be considered for funding.

Application Date: **Sept 6, 2019**

Project Title: **Medical Supplies**

SECTION 1: APPLICANT/ORGANIZATION INFORMATION

1. Applicant/Organizational Information

Name of Applicant/Organization: **H&B Supplies**

Contact Person and Title: **Dioni Hatfill**

Mailing Address: **7819 Olive Blvd. St. Louis, MO. 63130**

Phone Number: **314-776-9066**

E-mail Address: **Supplieshb@gmail.com**

Website: **HandBSupplies.org**

Organizational Officers (Provide Name, Address, Phone and e-mail of at least three. Provide Articles of incorporation and letter or status):

- a. Rose Boothe 7819 Olive Blvd. St. Louis, MO. 63130 (314)397-0905
- b. Dioni Hatfill 7819 Olive Blvd. St. Louis, MO. 63130 (314)537-6768
- c. RaNisha Thomas 7819 Olive Blvd. St. Louis, MO. 63130 (314)397-0331

Type of Entity:

- Sole-Proprietorship
- Corporation/Partnership/Limited Liability Company
- Not for Profit Organization
- Public/Government

501(c) 3:

- Yes No If no, list type of entity:

Minority Business Enterprise (MBE) or Women Business Enterprise (WBE):

- Yes No

2. **Applicant/Organization Background**

Describe the applicant/organization history and mission:

H & B Supplies provide an array of medical and household supplies to families or individuals that cannot afford to purchase it themselves. Our organization understands the cost associated with medical needs, while on a fixed income. H & B Supplies relieves financial stress for families or individuals knowing that there is help with receiving medical supplies. The organization was created by two ladies that started a Home Healthcare company. H & B Supplies started receiving donations of medical supplies from different people and organizations. The company would then donate those same supplies to the clients that were in need. The organization soon realized that this program was needed for both the donators and the people that was receiving the donations. H & B Supplies provide supplies for your peace of mind.

Describe the applicant/organization programs and activities:

H & B Supplies donates supplies to families and individuals that are on a fixed or low income. Our organization will have a system designed that will allow individual and or families to qualify for different equipment or supplies. We want the public to know that H & B Supplies is here to serve the community. The organization believes in making a difference in the low to medium income communities. H & B Supplies will help an array of people from all walks of life and now need assistant with different medical supplies. H & B Supplies will have outreach across America and partner with different food banks and other organizations to help all that is in need. With the assistance from grants, donators and volunteers. H & B Supplies will be a top non-profit organization in the state of Missouri.

If the request is from an organization, please provide proof of organizational support for the application (i.e. letter from organization on official letterhead, meeting minutes, etc.).

SECTION 2: PROGRAM OR PROJECT INFORMATION

3. Program or Project Summary (attach additional sheets if necessary)

Description of the Program or Project. In addition to a detailed description of the project, include a summary of the need for the program or project, goals and objectives, partners, and how the program or project meets any City plans or policies.

H & B Supplies provides medical and household supplies to families or individuals that cannot afford to purchase it themselves. We relieve financial stress for families or individuals knowing that there is help with receiving medical supplies. Some supplies that provided are medical beds, wheelchairs, canes, sofas and even food. H & B Supplies is here to service the single elderly women or man who may need a Hoyer lift due to illness. The young man that is disable and can't work and now needs a scoter. The organization is here for the middle-income family that has fallen short on income and now must get a medical bed. H & B Supplies will help an array of people from all walks of life and now need assistant with different medical supplies. The average person or persons undergo financial stress or mental stress because they can't afford the supplies that are needed such, as a sling, insulin shoots, help with doctor authorized prescriptions, etc. Their condition does not get better in fact it gets worse or stays the same, but if they know that there is a company such as H & B Supplies hopefully that stress will decrease. H & B Supplies is a non-profit business in University City here to serve the needs of the elderly, disabled and low-income families.

Describe the number of part-time and full-time jobs to be created by the specific request and average wages for these jobs.

There will be a total of 6 jobs created. The wages for all the part-time employees will be \$114,000.00 for the year.

Define the expected outcomes of the project, milestones and how the project success will be measured.

The expected outcome would be to reach 25 - 40 thousand individuals or families in St. Louis City, St. Louis County, St. Charles County, Franklin County, Jefferson County, Illinois, Madison County and in St. Clair County.

Program or Project Location (Attach photos of location or site, if appropriate):

**Our main office will be 7819 Olive Blvd. St. Louis, MO. 63130.
We will store all our supplies in a Storage Unit within the city limits of University City.
Location (TBD)**

Program or Project Timetable:

This will be an indefinite program.

Type of Funding Request (check all that apply):

Project

Program

Other (such as marketing, legal, professional services, grants or loans to companies for job training)

Total Budget: **\$238,266.00**

Amount of funding requested from EDRST: **\$212,346.00**

Is this request anticipated to be a one-time request or multi-year? If multi-year, please provide additional details, including anticipated future funding request, project details, and any other helpful information.

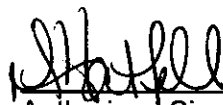
This will be a multi-year request. We expect to receive monetary donations and itemized donations for the next year to help with the cost to run the organization.

Complete and attach form EDRST B-1 with budget cost summary.

I CERTIFY THAT ALL INFORMATION IN THIS APPLICATION IS TRUE AND COMPLETE TO THE BEST OF MY KNOWLEDGE AND BELIEF.

H & B Supplies

Name of Applicant Organization


Authorized Signature


Date

EDRST B-1

**City of University City
Economic Development Retail Sales Tax
FY19 Request for Funds: Budget Cost Summary**

**Applicant: H & B Supplies
Project**

Amount of Request: \$212,346.00

Provide a listing of each project or program proposed and the associated cost allocation.

	Total EDRST Funds	Applicant's Cash Funds	Applicant's Non-Cash Contributions	Other Funds	Project Total
I. Project or Program Direct Costs*					
Supplies	\$ 75,000				\$ 75,000
Sales & Marketing	\$ 12,000	3000			\$ 15,000
Salaries	\$ 114,000				\$ 114,000
Lease Expenses		18120			\$ 18,120
Utilities		4800			\$ 4,800
Total Direct Costs	\$ 201,000				\$ 226,920
II. Indirect Costs**					
Operations	\$ 11,346				\$ 11,346
BUDGET TOTAL - ALL ACTIVITIES	\$ 212,346				\$ 238,266

*Examples of direct costs are project materials, salaries, fringe and benefits, supplies and equipment that are tied to a particular cost objective such as a project or program. Consultation with City staff is advised in defining direct costs.

**Examples of indirect costs are expenses relating to operations, such as general office and building expenses. These costs must represent a reasonable and proportional rate in relationship to direct costs. Consultation with City staff is advised to assist with defining indirect costs.

STATE OF MISSOURI



John R. Ashcroft
Secretary of State

CERTIFICATE OF INCORPORATION

WHEREAS, Articles of Incorporation of

H & B Supplies
N000703942

have been received and filed in the Office of the Secretary of State, which Articles, in all respects, comply with the requirements of Missouri Nonprofit Corporation Law;

NOW, THEREFORE, I, JOHN R. ASHCROFT, Secretary of State of the State of Missouri, do by virtue of the authority vested in me by law, do hereby certify and declare this entity a body corporate, duly organized this date and that it is entitled to all rights and privileges granted corporations organized under the Missouri Nonprofit Corporation Law.

IN TESTIMONY WHEREOF, I hereunto set my hand and cause to be affixed the GREAT SEAL of the State of Missouri. Done at the City of Jefferson, this 17th day of January, 2017.


Secretary of State

